Introducing

Best of Malaysia Festival & Showcase







Presented by







The Time is **NOW** to **EXPLORE** the World

Imagine a world stage where global enthusiasts come together to witness the brilliance of Malaysian innovation and entrepreneurship.

"The Best of Malaysia" represents an unparalleled opportunity, and we extend an invitation to your company to join this extraordinary event. We at REXPO are dedicated to crafting an unmatched showcase where Malaysian companies can seamlessly expand their global business reach.

It's an opportunity to attain international recognition, forge partnerships, and access new markets. Beyond that, it's a celebration of Malaysia's rich culture, diverse heritage, and boundless potential. Come and be a part of our journey as we introduce Malaysia's finest to the world.



WEEKEND!



He also said that there is not

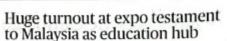
Partner and Chief Executive Officer Ahmed Rezel during an PHOTO: LYNA MOHAMAD

demand was stunted. But since it is held after the release of the

tion in Malaysia because it is not only affordable, but it is also quality education and experience. A lot of Bruneians like to go to Malaysia because they feel there is no gap in terms of experience. Ike going to other countries where you need

"The expo has a collection of top universities in Malaysia and 'O' and W-Level examinations and this helps to attract people to the expo," said Ahmad Rezal.

MALAYSIAN UNIVERSITY REPRESENTATIVES



he Yes2Malaysia education expo at Pusat Insani in Seria last Friday had a huge turnout with visitors comprising Brunelans, Malaysians and other expatriates dropping by to look for study apportunities for their children.

This is a good testament that Malaysia is an education hub. We have other nationalities - Middle-Fast, China, Japan and Korea coming to Malaysis to pursue their studies," said REXPOCentral Sch Bhd Senior Partner and Chief Executive Officer Ahmad Rezal in an interview at the Yes2Malaysis Education Fair vesterday

REXPOCentral has been the organiser of Yes2Malaysia for many years with this year marking its 15" iteration and the biggest to date.

"Malaysia continues to be a primary destination for a lot of Bruneians," he added, "Although the main market is Bruneians, a number of Malaysians also attended the fair to look for study opportunities for their children".

The education fair is organised twice a year - in February and August.

much difference pre- and postnandemic as the demand has been steadily growing throughout years, except during the height of COVID-19 during which the borders have re-opened, they are expecting a huge influx of interna-



some time to adapt," he said.



Yes2Malaysia expo in Seria sees huge turnout

Yes2Malaysia 2023 dapat sambutan



* Promoting Malaysia in Brunei Darussalam for over a decade

UNVEILING the Wonders of Malaysia to Global Audience

"The Best of Malaysia" is far more than just an event; it serves as a gateway to new horizons. Through your participation, your company will occupy a prominent position on an international stage, surrounded by global industry leaders, potential clients, investors, and partners.

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Our meticulously curated program offers exclusive networking opportunities, thought-provoking seminars, and interactive exhibitions that empower you to showcase your brand and products to a captivated global audience.

Whether your focus is on technological innovation, culinary mastery, or industry disruption, "The Best of Malaysia" will amplify your brand's presence on the world stage and unlock doors to uncharted business territories.







* Achieving positive outcomes through our promotions in Qatar with the massive support of The Embassy of Malaysia, Doha.

FORGE a Partnership of Excellence

We recognize that a partnership transcends mere transactions; it's built on shared values and mutual growth. By becoming a sponsor or participant in "The Best of Malaysia", you are aligning your company with excellence and innovation.

Your support not only contributes to the realization of this event but also aids in the development and global recognition of Malaysian businesses.

This is your moment to be a part of something transformative. You can inspire and be inspired, as well leave a thoughtful mark on the global business landscape. Seize this remarkable opportunity to underscore your commitment to innovation, diversity, and international collaboration.

Join us as we embark on this incredible journey to introduce the world to the best of Malaysia. Together, we will create a global impact that resonates far beyond the event itself.



Malaysian embassy holds 'Yes2Malaysia Day' on April 22, 23

KUWAIT: Embassy of Malaysia, in the State of Kuwait in collaboration with Responentra Malaysta and Education Malaysta Office in nformation Day, which will be held on 22 and 3 April 2022 from 9 pm to 1 am during the

Malaysian Ambassador Dato' Mohammao All Selamat is proue



to be able to host it at Malaysia in the State of Kuwait and very pleased to welcome II the Kuwaltis Malaysians and other expatriates who have cen residing Kuwait as well as those who are new to the group/communi-/association etc.

With top-notch ducation standards, Malaysia is fast becoming a hot favorite with international students is educational institutes are counted within the top 200 universities in the world. The best part of Malaysia is its international students rom around the globe, including India & othaled commercial flights to the city of Kurla Jumpur, Malaysia, via Bangkok, Thailand ommencing tentatively on 2 June 2022, with ri-weekly flights on Mondays, Thursdays inportant and new destinations of Kuwait tirways, selected after extensive and system itic research due to its historic and touristic ttractions alone with its rich diverse culture

Moreover, Kuala Lumpur also distinguishs itself as a suitable destination for holidays broughout the year and is considered the cultural, financial, and economic centre of

"Visit us in person and see what amazing portunities Malaysia offers at our expo near FOR FREE!

Explore the wonders of Information Day where the option to visit the fair for face-toace courseling and obtain information about lourism. Visas, and many more! We can't wait o see your be it either physically."









Kuwait - Times

Malaysian Embassy hosts 'biggest' education expo

Local

Kuwait 📤 Times







Showcasing opportunities through collaboration with the Malaysian Embassy in Kuwait.

Introducing

The Best of Malaysia

Where diversity meets precision in two distinct variants: the "Best of Malaysia Festival" and the "Best of Malaysia Showcase".





Each variant is carefully crafted to cater to different interests and objectives, offering a unique and tailored experience for our valued participants. Here's why we've chosen to embrace this duality:

EVENTS MARKETING CONSULTANCY COMMUNICATIONS COMMERCE



Experience the magic of Malaysia like never before at the "Best of Malaysia Festival" – a grand extravaganza that welcomes businesses of all sizes and industries to partake in an unparalleled celebration of all things Malaysian.

Here, we break down the boundaries that limit participation, making it a massive event where even the smallest enterprises can shine on the global stage. But what sets this festival apart?

CO Inclusivity Reigns Supreme

Unlike many events that cater exclusively to specific industries or large corporations, the "Best of Malaysia Festival" is open to all. This inclusivity fosters an atmosphere of diversity and innovation, where businesses from various sectors come together to showcase their unique offerings.



A Cultural Extravaganza

Malaysia's rich cultural tapestry takes center stage. Foreign visitors will be transported to a vibrant world of traditional dances, sumptuous cuisine, and immersive cultural experiences. This cultural immersion allows businesses to not just exhibit their products but also create lasting impressions through memorable interactions.



Networking Nirvana

In this festival of boundless opportunities, networking knows no bounds. Whether you're a startup looking for partnerships or a well-established corporation seeking to expand your horizons, the "Best of Malaysia Festival" offers a platform where connections are forged, ideas are exchanged, and collaborations are born.

EVENTS - MARKETING - CONSULTANCY - COMMUNICATIONS - COMMERCE



For those seeking targeted and in-depth engagement, look no further than the "Best of Malaysia Showcase".

This event focuses exclusively on five pivotal sectors – Education, Healthcare, Property, Tourism, and Investments – where Malaysia excels and offers unrivaled opportunities. Here's why it's the ultimate showcase:



Precision Meets Potential

The "Best of Malaysia Showcase" hones in on five sectors that exemplify Malaysia's strengths and potential. For businesses operating within or interested in these sectors, this event is the gateway to unparalleled exposure and connection.



Sector-Specific Insights

In-depth panels, discussions, and presentations dive into the nuances of each sector. Gain valuable insights from industry leaders, discover emerging trends, and explore untapped opportunities, all within a focused and informative environment.



Investment Opportunities Abound

For investors seeking promising ventures, this showcase unveils a treasure trove of opportunities. From lucrative property investments to cutting-edge healthcare solutions, the "Best of Malaysia Showcase" serves as your guide to the country's thriving investment landscape.



Expertly Curated Networking

Networking takes on a strategic dimension as you connect with sector-specific experts, potential collaborators, and decision-makers. Whether you're looking to expand your education network or explore healthcare partnerships, this event ensures that every connection is a valuable one.

Why Join (**E) THE BEST OF MALAYSIA?

Joining "The Best of Malaysia" organized by REXPO offers sponsors and companies a unique and compelling opportunity for a multitude of reasons:







REXPO's impressive 15-year history of championing Malaysia through its global events in the education sector showcases its expertise and commitment to promoting Malaysia on the international stage. This track record demonstrates REXPO's ability to create successful and impactful events.



Government Collaboration * Key figures promoting Malaysia enhance outreach in Kuwait.



REXPO's collaboration with various Malaysian ministries, including the Ministry of Higher Education, Ministry of Education, Ministry of Human Resources, and Ministry of Tourism & Tourism Malaysia, underscores its credibility and strong connections within the government. This collaboration ensures that "The Best of Malaysia" will receive the support and endorsement of key government bodies.

With over 10 annual events conducted globally like clockwork

over the past 15 years - with no disruptions during the pandemic, REXPO has a well-established presence and

This extensive reach enables sponsors and companies

participating in "The Best of Malaysia" to access a wide and diverse audience, making it an ideal platform for international

REXPO's status as a complete company, conducting all events through in-house resources, guarantees a high level of quality

This ensures that "The Best of Malaysia" will be professionally

organized, providing sponsors and companies with a

Global Reach

network in various regions.

exposure and business expansion.

and control over event execution.

seamless and effective experience.

In-House Expertise









@ 19 July 2023 | 5.00pm - 9.00pm

* Saudi Arabia: Our primary Middle Eastern market for promotions.

yes | malaysia

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5 Extensive Networks

REXPO's extensive networks with Malaysian missions, associations, trade councils, and other key stakeholders have been cultivated through its unique education events.

These networks offer sponsors and companies unparalleled access to influential individuals and organizations, facilitating valuable connections and partnerships.

6 Tailored Business Matchmaking

REXPO's expertise in event organization includes an exceptional ability to facilitate targeted business matchmaking.

Sponsors and companies will benefit from customized meetings and networking opportunities designed to connect them with potential partners, investors, and clients who align with their objectives and industries.



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Market



REXPO's extensive experience in global events extends to providing market entry support. Sponsors and companies can leverage REXPO's knowledge and network to navigate the complexities of entering international markets.

Whether it's understanding local regulations, identifying distribution channels, or establishing a presence abroad, REXPO's expertise can be a valuable resource in your globalization journey.



Comprehensive Marketing Support *Globally promoting Malaysian Healthcare.

REXPO understands the importance of visibility. Sponsors and companies will receive comprehensive marketing support, including promotional materials, press coverage, and digital marketing campaigns.

This exposure not only enhances brand recognition but also attracts potential business collaborators and customers.

9 Showcasing Malaysia's Strengths

As an event dedicated to showcasing Malaysia, "The Best of Malaysia" allows sponsors and companies to align themselves with the nation's strengths and unique offerings.

This association can enhance your brand's reputation and credibility on a global scale, leveraging Malaysia's appeal as a business and tourism destination.

* Hosting esteemed dignitaries at events in UAE and Saudi Arabia.





10 Post-Event Sustainability

REXPO's commitment extends beyond the event itself. They have a track record of ensuring post-event sustainability and ongoing support for sponsors and companies seeking to expand their international presence.

This means that your participation in "The Best of Malaysia" can lead to long-term business opportunities and partnerships.

* Advancing Malaysian properties for international buyers.







Seize the Future: THE BEST OF MALAYSIA

Your Path to Global Success, Both in Person & Online

Get ready to embark on a groundbreaking journey that seamlessly merges the physical and digital realms at "The Best of Malaysia."

We're breaking new ground by offering sponsors and participating companies a dual experience that guarantees maximum exposure like never before. Here's why you can't afford to miss out:

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The Best of physical show what to do? | State | Market |

* Our Yes2Malaysia Virtual Education Malaysia Event reaches over 20+ countries.

Global Reach, Local Impact

Our event is designed to make waves in both physical and digital spaces. By entering the intended country with a dynamic physical show, sponsors and companies can make an immediate impact, forging in-person connections and striking while the iron is hot. But we don't stop there.

Our powerful digital platform ensures that discussions can continue long after the physical event ends. This means that even visitors from the furthest corners of the globe can engage with Malaysian companies, broadening your reach and impact.

Networking Possibilities

"The Best of Malaysia" is not just an event; it's a hub of possibilities. The physical show provides that invaluable face-to-face engagement for building trust and initiating conversations. But the digital platform extends those conversations to limitless possibilities.

Visitors who can't attend the physical event can still meet Malaysian companies virtually, fostering connections that transcend borders and time zones.





* Virtual edition of the Brunei Shopping Festival.

Extended Engagement

In today's fast-paced world, decisions often take time. Having a digital platform means that sponsors and companies can engage in prolonged discussions with potential partners or clients, nurturing relationships at a pace that suits all parties involved.

This level of flexibility ensures that no opportunity is left unexplored.



* Hosted the largest Middle Eastern Virtual Study in Canada Expo.

* UiTM Custom Virtual Platform for the ICT Conference.



Amplified Exposure

"The Best of Malaysia" doesn't just double your exposure; it multiplies it exponentially. The physical show captures the attention of local and regional stakeholders, while the digital platform casts a wider net, drawing global interest. This dual approach elevates your brand's visibility to new heights, attracting partners, investors, and clients from around the world.

Unmatched Convenience

We understand that not everyone can travel, yet they hold immense potential.

By offering both physical and digital avenues, we make participation convenient for everyone. Attendees can choose the mode that suits them best, ensuring that you reach your target audience regardless of their location or circumstances.



* Customised virtual platforms for extended engagements.

We Stay Ahead of The Game

There has never been a contender like REXPO in the arena of big name brands. Amongst marketing behemonths, REXPO's remarkable victory in winning the Best Event Response to COVID-19 award is a testament to their innovative technology and shrewd digital strategies. Despite entering the competition as an underdog, facing formidable behemoth brand names, REXPO distinguished itself by leveraging cutting-edge digital tools and a nimble approach to adapt to the challenges posed by the pandemic. Their swift pivot to virtual events, seamless attendee engagement through immersive online platforms, and a robust system for data analytics and attendee feedback stood out.

REXPO's ability to foster meaningful connections in the virtual realm, while large industry players struggled to do so, was a game-changer. Their commitment to excellence and adaptability in a rapidly changing landscape catapulted them to a well-deserved victory in a fiercely competitive arena.

Best Event Response to COVID-19



2021 FINALISTS



Campaign: POSB #HuntYourZodiac 2021 Agency: The Secret Little Agency (TSLA)



HEINEKEN Cambodia

Campaign: Heineken® House of UEFA EURO 2020 Agency: IdeaFactory Advertising



Hongkong and Shanghai Banking Corporation

Brand: HSBC

Campaign: Moving ForwART Campaign Agency: Ogilvy Singapore





Hongkong and Shanghai Banking HSBC Corporation

Campaign: HSBC Hex-Live Agency: Pico Art International



Johnson & Johnson

Brand: Acuvue Campaign: Acuvue Define Fresh Collection Trade Launch Agency: Motion for Impact



Malaysian Higher Education Institutions

Campaign: Yes2Malaysia The Biggest Education Malaysia Virtual Expo 2020



Nestlé Indonesia

Brand: LACTOGROW Campaign: Grow Happy Fantasea Drive Thru Agency: Fabulous Indonesia



Nestlé Indonesia

Brand: MILO Campaign: MILO Activ Indonesia Agency: Fabulous Indonesia



SINGAPORE Singapore Retailers Association Brand: eGSS

Campaign: eGSS Shop. Win. Experience. Agency: TMRW



Standard Chartered Bank Campaign: Recognition Awards 2020 Agency: Now Comms Asia

2021 WINNERS



Nestlé Indonesia Brand: LACTOGROW

Campaign: Grow Happy Fantasea Drive Thru Agency: Fabulous Indonesia



Hongkong and Shanghai Banking **HSBC** Corporation

Brand: HSBC Campaign: Moving ForwART Campaign Agency: Ogilvy Singapore



Malaysian Higher Education Institutions Campaign: Yes2Malaysia The Biggest Education Malaysia Virtual Expo 2020

Malaysian Higher Education

Campaign: Yes2Malaysia The Biggest **Education Malaysia Virtual Expo 2020**

We Will Be **LOUD** in Promoting the Event

To ensure the continued success of REXPO's global events, our very own "Art of EXPO" winning formula that intertwines strategic foresight, adaptability, and a steadfast commitment to attendee satisfaction is deployed. Here's an in-depth exploration of the essential components within this recipe:



Strategic Planning with Market Experience

Success begins with meticulous strategic planning, and REXPO has honed its approach through 15 years of market experience.

We leverage our deep understanding of the industries we serve to create events that align precisely with the needs and preferences of our attendees, sponsors, and partners.

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Dynamic Adaptability with a Technological Edge



In today's fast-changing world, adaptability is crucial, and REXPO combines strategic planning with advanced technology.

We stay at the forefront of emerging trends and technologies to pivot seamlessly when necessary, ensuring our events remain relevant and engaging.

Engaging Content



The heart of our successful events is engaging and valuable content.

We invite renowned speakers and industry experts, and our comprehensive digital marketing promotions, a forte of REXPO, ensure that attendees can access high-quality content that meets their interests and skill levels.





Seamless Technology

Technology plays a pivotal role in our events, from real-time chat to Al-powered matchmaking.

REXPO's expertise in technology deployment ensures that our events provide a seamless and user-friendly experience for attendees, sponsors, and partners.



Robust Marketing & Promotion

REXPO's marketing approach is second to none. We are loud with our marketing, utilizing both conventional methods (ATL BTL) and comprehensive digital marketing promotions.

This approach creates a buzz leading up to the event and drives attendance.

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Sponsor & Exhibitor Support



Engaging sponsors and exhibitors is critical, and REXPO offers attractive sponsorship packages.

Our dedicated support ensures that sponsors and exhibitors maximize their participation, including leveraging our accurate forecasts of visitor interest generated through our marketing approach and technology.

Attendee Feedback & AAA Post-Event Analysis



Continuous improvement is essential, and REXPO collects feedback and conducts thorough post-event analysis.

Our holistic approach ensures that we refine our strategies based on input from attendees, sponsors, and partners.



Strong Organizational Culture

Behind every successful event is a motivated team. REXPO fosters a culture of innovation, collaboration, and excellence within our organization, and we invest in professional development to keep our team's skills and knowledge up-to-date.



Nurturing Attendees with a Personal Touch

At REXPO, our approach goes beyond promotion. We have a holistic process of nurturing those who have expressed interest in attending.

Through personalized communications, we ensure that attendees are not just informed but engaged and excited about their participation, which contributes to a higher level of satisfaction.

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Why is it The Right Time to Go ABROAD?

Embarking on globalization is more opportune than ever before, and several factors make this the ideal time for sponsors and companies to expand their international presence:

Post-Pandemic **Consumer** Behaviors

The COVID-19 pandemic has reshaped consumer behaviors dramatically. With increased online engagement, a greater emphasis on health and safety, and a surge in e-commerce, companies that adapt to these changes can capitalize on shifting consumer preferences in international markets. Expanding globally allows businesses to reach new customers who have embraced these changes.

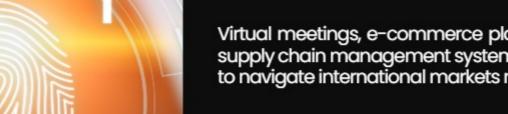






Advancements in technology, especially in communication and logistics, have made it easier for companies to operate globally.

Virtual meetings, e-commerce platforms, and efficient supply chain management systems enable businesses to navigate international markets more seamlessly.





International trade agreements and improved global connectivity facilitate cross-border business operations.

Reduced trade barriers and access to global supply chains make it more cost-effective for companies to expand internationally.



Relying solely on a domestic market can be risky. Economic downturns, political instability, or unforeseen events can negatively impact businesses.

By going abroad, companies can diversify their customer base and revenue streams, reducing dependence on a single market and mitigating risks associated with domestic challenges.



Many emerging markets are experiencing rapid economic growth, creating a wealth of opportunities for businesses.

By going global, companies can tap into these markets, where there is often less competition and a growing middle class with increasing purchasing power.



What are the **CHALLENGES?**

While globalization presents numerous advantages, there are also challenges in the domestic market that make going abroad an attractive option:



Market Saturation

In mature domestic markets, businesses often face intense competition and limited growth opportunities. Going abroad can open up new markets with untapped potential.



Regulatory Constraints

Some industries face stringent regulations and policies in their domestic markets, hindering growth. International expansion allows companies to explore markets with more favorable regulatory environments.









Economic Uncertainty

Domestic markets can be subject to economic fluctuations, while diversifying internationally can provide stability through exposure to different economic cycles.



Changing Demographics

In some regions, shifting demographics, such as aging populations, can impact consumer preferences and purchasing power.

Exploring international markets with different demographic profiles can be a strategic response.



Contact our event specialists for more details.

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